On September 4th 2013 a GIZ delegation, consisting of 24 people from five Asian countries, visited the company and collected information about its products.

The high-level group of visitors consisting of governmental staff and governmental consultants, university professors, plant manufacturers and operators got an overview about Binder products in the field of measurement and control for monitoring and improving of the efficiency of biogas plants.

The challenges in the field of biogas are very big, as these countries are at an early stage in the use and implementation. There are already some systems available, but most of them not yet work technically and economically optimal.

Based on the 15 years of experience in the Asian region, BinderGroup is well able to meet the challenges and answer to the resulting questions of guests professionally and appropriately and to give good support. Especially the local service and competent partner were evaluated very positive.

First, the BinderGroup was presented with its products and offices worldwide by the Head of Biogas Department Michael Krafzig. Then the company was presented with a tour through the production facilities and the Calibration Lab CAMASS®, which is unique in Europe. The guests were very pleased to get this opportunity. There were also really excited that the BinderGroup produces their products at the site in Ulm.

Then all people went to a biogas plant closed to Binder’s office, in order to examine the products in use and to share experiences with the supervising biologist and the plant operator. This part of the program became the highlight of the event. All the guests were delighted with the overall concept of the system and the efficient operation using Binder’s gas flow measurement, gas analysis and control of feeding equipment.

The success of this visit is already evident in the lively exchange between the visitors and Binder people. Several invitations of guests were given to support the existing facilities in the individual countries by Binder.